

## Press Release

### **Kistler Group acquires eso GmbH**

Crucial new revenue generator in traffic safety

**Winterthur, 6 July 2017 – Tett nang-based firm eso GmbH (Germany) was acquired by the Kistler Group on July 5. Kistler's acquisition of a leading player in the portable speed measurement device market promises to offer both parties excellent returns.**

#### **New instruments – greater road safety**

Since its foundation by Erwin Münz and Reinhold Fischer 40 years ago, the name eso has become synonymous with state-of-the-art traffic enforcement products that meet the highest technological standards. Most recently, eso GmbH launched its new ES 8.0 generation of products, which has been certified in a number of countries. The extremely precise and easy-to-use instruments are valued highly by eso's clients, including law enforcement agencies and local authorities, for their significant contribution to road safety.

#### **Local company with a global network**

The acquisition promises to benefit the two parties considerably: eso GmbH stands to gain from Kistler's global corporate network, expanding its business operations and opening up new markets. The Kistler Group's international workforce of 1700 employees provides access to essential structures and processes that can help eso GmbH grow. Gaining access to more than 58 Kistler facilities in over 30 countries effectively boosts eso's international portfolio. Christoph Münz, the owner and Managing Director of eso, will continue to manage the company with its existing workforce.

#### **Expanded range of products and services**

The acquisition of eso not only represents a new prospect for revenue generation in the field of traffic safety and dynamic weight measurement technology for the Kistler Group, but also provides access to decades of experience and stakeholder relationships. "This step enables us to expand our client base and improve our range of products and services for the traffic industry significantly," Rolf Sonderegger, CEO of the Kistler Group, said. The technologies that eso brings to the table will play a central role in the development of future applications.

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**Successful sign-off: Rolf Sonderegger (r.), the CEO of Kistler Group, and Christoph Münz, owner and Managing Director of eso, look forward to a prosperous cooperation.**



**eso GmbH is a leading manufacturer and developer of portable speed measuring instruments.**

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#### About the Kistler Group

Kistler is the global leader in dynamic measurement technology for measuring pressure, force, torque and acceleration. Cutting-edge technologies provide the basis for Kistler's modular solutions.

Customers in industry and science benefit from Kistler's experience as a development partner, enabling them to optimize their products and processes so as to secure a sustainable competitive edge. The owner-managed Swiss company's unique sensor technology plays a key role in the evolution of automobile development and industrial automation, as well as in numerous emerging sectors. With a broad knowledge of applications and its absolute commitment to quality, Kistler is making an important contribution to the further development of current megatrends. This includes topics such as electrified drive technology, autonomous driving, emission reduction and Industry 4.0.

Some 1700 employees at 58 locations worldwide are dedicated to developing new solutions and offer customized service for individual applications. Since its founding in 1959, the Kistler Group has grown along with its customers. In 2016, Kistler posted revenue of CHF 358 million, about 10% of which is reinvested in research and technology – with the aim of delivering better results for every customer.

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