

Press Release

Kistler Group Acquires Schatz Group

Screw technology complements the range of applications.

Winterthur, May 12, 2016 – With immediate effect, Kistler is taking over Schatz AG in Remscheid (Germany) and its U.S. sales and service company, Schatz USA, Inc., Holly (MI). This acquisition gives the Kistler Group new potential applications in quality assurance in industrial manufacturing. The Schatz Group can now market its systems through Kistler's global sales network, giving it access to previously underexploited markets.

Screw driving is still one of the most elementary basic processes in industrial manufacturing. The monitoring and inspection of screw connections is extremely important in quality assurance, especially in the automotive industry. By acquiring the market and technology leader, the Kistler Group is strengthening its own position in quality assurance in industrial manufacturing. The takeover is "a logical step for Kistler in the implementation of its overall growth strategy," says CEO Rolf Sonderegger. "We want to use our measuring technology in even more applications and increase the number of complete systems and targeted services that we offer."

A win-win situation for both companies and their customers

The Schatz Group develops, manufactures, and distributes laboratory systems for the analysis of screw connections, calibration equipment and test systems for torque tools, and portable measurement systems for random sample testing. The company also supplies the necessary network software and provides a calibration and repair service. In 2015 the group generated sales of close to €16 million. It employs 75 people at its sites in Remscheid (Germany) and Holly (USA). Following the takeover, Schatz Group products and services can now be marketed through the global sales network of the Kistler Group. "This gives us better access to international markets and entirely new growth opportunities, not least due to an expanded product range," says Volker Schatz, CEO of Schatz AG. Customers of both companies will now be able to pull significant benefits from the advantages of the expanded portfolio, the global accessibility and the growth in know-how.

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About the Kistler Group

Kistler is the global leader in dynamic pressure, force, torque, and acceleration measurement. Cutting-edge technologies provide the basis for Kistler's modular systems and services.

Customers in industry, research, and development benefit from Kistler's experience as a development partner, enabling them to optimize their products and processes so as to secure sustainable competitive edge. Kistler plays a key role in the evolution of automobile production and industrial automation. Drawing on its vast application expertise – and always with an absolute commitment to quality – Kistler drives innovations ahead in areas such as lightweight construction, vehicle safety, emission reduction, and Industry 4.0.

The Kistler Group is an independent, owner-managed Swiss corporation. Some 1 500 employees at 56 facilities worldwide are dedicated to the development of new measurement solutions, backed by individual application-specific support at the local level. Ever since Kistler was founded in 1959, the company has grown hand-in-hand with its customers. In 2015, it posted revenue of CHF 329 million, about 10% of which is reinvested in innovation and research – with the aim of delivering better results for every customer.

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