

**Division Industrial Process Control**  
Head of Division

**Engineering**

Head of Engineering  
Sensors Engineering PE  
Sensors Engineering DMS  
Hardware Engineering  
Software Engineering

**Sales**

Head of Sales  
Marketing  
Sales Center DACH  
Sales Center NA  
Sales Center CN  
Sales Center JP

**Strategic Business Field  
Customer Solution**

Head of SBF  
Business Development  
Product Management  
Sales Support

**Strategic Business Field  
Joining System**

Head of SBF  
Business Development  
Product Management  
Sales Support

**Strategic Business Field  
Production Monitoring**

Head of SBF  
Business Development  
Product Management  
Sales Support

**Strategic Business Field  
Customer Solution**

Head of SBF  
Business Development  
Product Management  
Sales Support  
Engineering

**Strategic Business Field  
Plastics**

Head of SBF  
Business Development  
Product Management  
Sales Support

**Strategic Business Field  
Fastening Technology**

Head of SBF  
Business Development  
Product Management  
Sales Support